

7 Huntington Avenue, Lynbrook, N.Y. 11563

BUS. (516) 887-2962

FAX. (516) 596-0225

FULL SERVICE FINANCIAL PLANNING

Rocco Saraceni, MBA, CFP

October 27, 1994

Hilary H. Becker, CPM
President
Becker Real Estate Services, Inc.
34 Forest Avenue
Lynbrook, New York 11563

Dear Hilary:

Thank you for your assistance in securing my possession of the parking lot adjacent to my building in Lynbrook. It was your unique approach that made it all possible.

From the time I contacted you and asked you to evaluate the feasibility of this project to the time of conclusion you have manifested the highest level of professionalism with extensive knowledge in real estate services, ethics, and courtesy.

You understood my needs and quickly empathized my motivation to succeed with this transaction. You were consistently diplomatic but assertive in overcoming many obstacles. At times when even I lost some confidence, your perseverance gave me courage.

I would not hesitate to recommend your services in real estate to anyone ranging from a very basic need to a very complex situation. From my experience teaching at several universities, serving as president of an alumni association, and offering consulting services as a Certified Financial Planner I assert that with your level of perception and determination you are most capable of offering to your clients the best vehicle to success.

Gratefully your,

A handwritten signature in black ink that reads "Rocco Saraceni". The signature is written in a cursive style with a large, sweeping initial "R" and a long, horizontal flourish at the end.

Rocco Saraceni